

Welcome!

In this presentation you would learn about various features and benefits of the XAS boX range At the end of this session, we expect you to have understanding of:

- Positioning of this product among the different product lines
- Benefits of various features
- Various options available
- Sales tools

FORWARD THINKING>







Why did we make new BOX-XAS range from medium air?





The boX range was developed for the customers who need a simple, efficient, robust and reliable machine for tough working environments. Perfect for high or low ambient temperatures, dusty environments, high altitude and working with low quality diesel.

The simplicity of new boX range will bring our customers the lowest cost of ownership when taking into account the initial purchase cost, maintenance costs and operational costs. Simplicity makes a big difference within the boX range.

Haiying Cong, Product Manager.





Portable energy solutions portfolio

AIR COMPRESSORS







GENERATORS







Multiple configurations available to produce power for any application.

DEWATERING PUMPS







SMALL PORTABLE

210-2500 l/min



LIGHT TOWERS









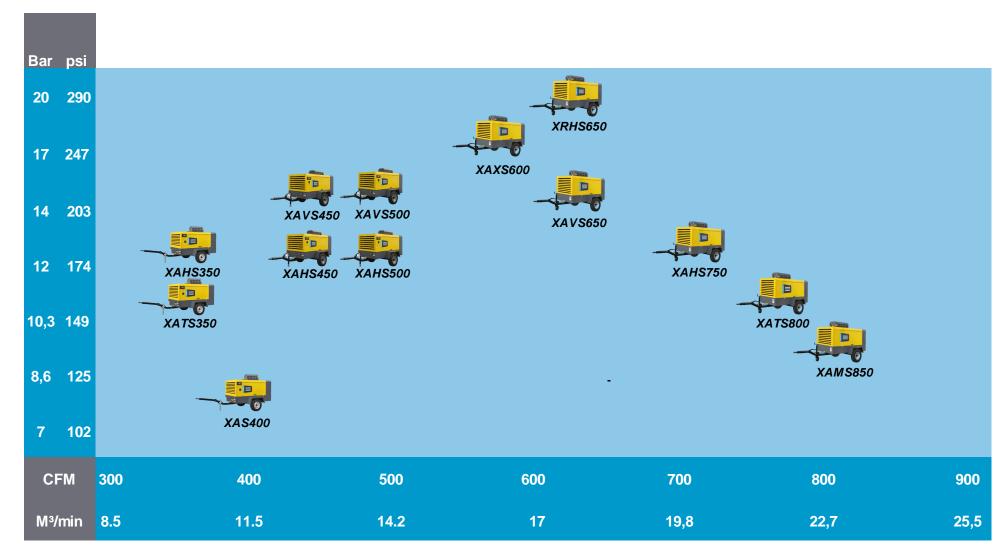


Portable Air solutions portfolio











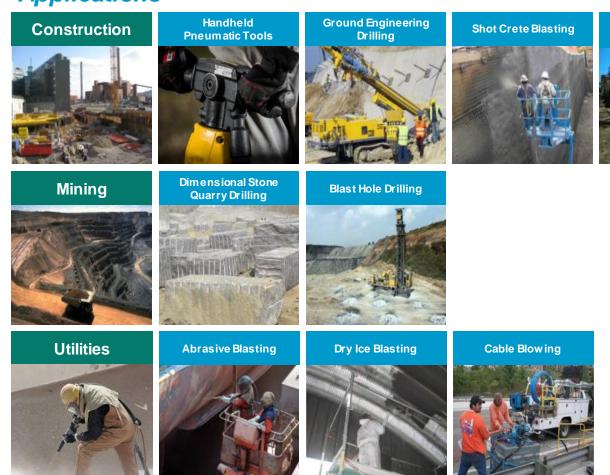


Directional Drilling

Water Well Drilling

Portable Air

Applications







Which unit for which application?

	Pneumatic Tools	Dimensional Stone Quarry	Abrasive Blasting	Dry Ice Blasting	Shot Crete blasting	Fiber-optic Cable Blowing	Blast Hole Drilling	Water Well Drilling	Directional drilling	Pipeline Services
XAS 400										
XATS 350										
XAHS 350										
XAHS 450										
XAVS 450										
XAHS 500										
XAVS 500										





Which unit for which application?

	Pneumatic Tools	Dimensional Stone Quarry	Abrasive Blasting	Dry Ice Blasting	Shot Crete blasting	Fiber-optic Cable Blowing	Blast Hole Drilling	Water Well Drilling	Directional drilling	Pipeline Services
XAMS 850										
XATS 800										
XAHS 750										
XAVS 650										
XAXS 600										
XRHS 650										





You. Not us



- High productivity from simple box design
 - Stable flow and pressure.
 - Reliable performance for tough working environment
- Lower operation cost
 - High fuel Efficiency from AC element and Cummins engine
- Versatile for various applications
 - Many variants with different pressures and flows.
- Duel solutions for different customers' request
 - Mechanical engine and control panel
 - Electronic engine and XC2003 controller









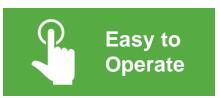


Engineered. Not assembled



- Simple vessel cover for easy service
 - One hour saving for the service time
- XC2003 controller (for electric engine)
 - LCD color screen and IP65 for tough working condition
 - Fully integrated ECU makes easy diagnostics
- Top mounted muffler for less fire risk
- Integrated top tank for less leakage risk









XC2003 Controller









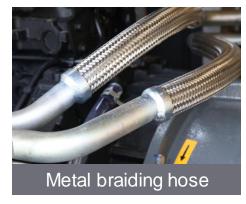
Solutions. Not compromise



- Designed for dusty environments
 - Heavy duty air filters with safety cartridge as standard
- Design for bad fuel quality
 - Additional fuel filter as standard.
- Metal braiding hose as standard for longer life time
- Designed for 50°C ambient temperature
- Designed for 4,500 meters high altitude

















Efficient. Not wasteful



- Atlas Copco in-house developed high efficient screw element
- Cummins high efficient mechanical and electronic engines
- FuelXpert as standard for Size1.5 and Size 2LP
 - Improve 15% fuel efficiency at partial load.
- Small footprint for easy transportation

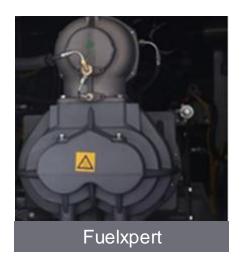




Cummins engine











Uptime. Not downtime



- 1000 hours service interval for the compressor.
 - Atlas Copco compressor oil for various working environment
- 500 hours service interval for the engine.
- Simple vessel cover for easy service
- Heavy duty filters to safe guard the engine and screw element















Leader. Not follower



- Simple box design for tough working environment
 - Hot and cold environments
 - High altitude
 - Dusty environments and environments with bad fuel quality
- Best efficiency in the market
 - XAMS 850 with more flows than any competition
 - XRHS 650 with 15% better efficiency than competition
 - Smallest footprint than any competition
- Lowest operation cost
 - Less capital investment
 - Less operation cost



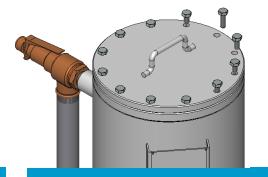




Size1 and Size1.5



Duel engine solutions: Mechanical and electronic



Simple vessel cover: Easy for service



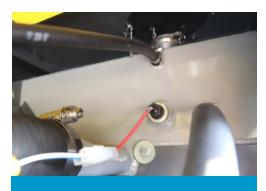
Heavy duty air filter with safety cartridge as standard



Additional fuel filter as standard



FuelXpert for fuel savings at partial load (only for XAHS/XAVS500)



Integrated top tank with radiator: less risk for leakage and corrosion



XC2003 controller with IP65 protection: easy to operate



Top mounted muffler for less fire risk and heat load





Competition comparison for Size1 and Size1.5

Description	AC XAS400	Airman PDS390	Doosan P425WCU	Kaeser M122/M123
Duel engine offering: mechanical and electronic engines	\checkmark	×	×	✓
Advanced controller or simple control panel as duel offerings	\checkmark	×	×	×
Muffler outside to avoid fire risk and extra heat load	\checkmark	×	×	×
Simple vessel cover design. Save one hour of service time to change oil separator element	✓	×	×	×
Extra cooling capacity for hot environment	\checkmark	×	\checkmark	×
AC high efficient element and long life time	\checkmark	×	×	*
Optimized air filtration system for tough application. Safety cartridge as standard	\checkmark	\checkmark	\checkmark	×
Additional fuel filter as standard for bad fuel quality	\checkmark	×	×	×
Integrated top tank with radiator to avoid leakage	\checkmark	×	×	×
Fuelxpert on XAHS500 and XAVS500: to save 15% fuel at partial load	\checkmark	×	×	×

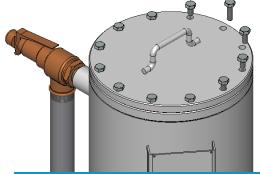




Size2LP/XRHS650



XC2003 controller with IP65 protection: easy to operate



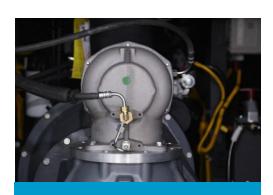
Simple vessel cover: easy for service



Heavy duty air filter with safety cartridge as standard



Additional fuel filter as standard



FuelXpert for fuel savings at partial load



Integrated top tank with radiator: less risk for leakage and corrosion



Metal braiding hose with more safety and life time



Top mounted muffler for less fire risk and heat load





Competition comparison for Size2LP

Description	AC XAMS850	Airman PDSF750S	Doosan 9/235HA	Kaeser M235
High efficient electronic engines	\checkmark	\checkmark	×	✓
Advanced controller with IP 65 protection and easy to operate	\checkmark	×	×	*
Muffler outside to avoid fire risk and extra heat load	\checkmark	×	×	×
Simple vessel cover design. Save one hour of service time to change oil separator element	✓	×	×	×
Extra cooling capacity for hot environment	\checkmark	×	\checkmark	×
AC high efficient element with long life time.: at least 5% more flow than others.	\checkmark	×	×	*
Optimized air filtration system for tough application. Safety cartridge as standard	\checkmark	\checkmark	\checkmark	*
Additional fuel filter as standard for bad fuel quality	\checkmark	*	×	×
Integrated top tank with radiator to avoid leakage	\checkmark	*	×	×
Fuelxpert as standard: to save 15% fuel at partial load	\checkmark	×	×	×
Metal braiding oil flexible hose as standard: longer lifetime than rubber hose.	\checkmark	×	×	*
Duel offerings of single axle trailer and two axle wagon	\checkmark	*	×	×





Key benefits







Easy to Operate







Service Efficiency





Heavy duty filters



Transport Efficiency







-10 t0 50 °C







Technical Data for Size1 and Size1.5

		XAS400	XATS350	XAHS350	XAHS450	XAVS450	XAHS500	XAVS500
Max. Pressure	bar	7	10.3	12	12	14	12	14
Max. Pressure	PSI	100	150	175	175	200	175	200
	m³/min	12	10	10	13	13	14.5	14.5
Flow at max. pressure	l/s	191	166	166	208	208	238	238
	CFM	410	360	360	441	441	504	504
Cummins engine model		41	BTAA3.9/QSB	3.9	6BTAA5.9	9/QSB5.9	QSB5.9	
Engine power	kW	93			13	32	1	52
Dimensions Box (LxWxH)	mm	24	458 x1350 x15	25	2800 x14	00 x1600	2923 x1400 x1600	
Wet weight Box	kg	1600			18	25	2125	
Dimensions with trailer (LxWxH)	mm	4120 x1890 x1991			4140x19	40x2141	4230 x1940 x 2141	
Wet weight with trailer	kg		1700		20	00	2300	





Technical Data for Size2LP and XRHS650

		XAMS850	XATS800	XAHS750	XAVS650	XAXS600	XRHS650		
Max. Pressure	bar	8.6	10.3	12	14	17	20		
Max. Flessule	PSI	125	150	175	200	250	300		
	m³/min	24.5	22.5	21	18.5	17	17		
Flow at max. pressure	l/s	403	372	343	307	277	310		
	CFM	854	788	727	651	587	657		
Cummins engine model		QSB6.7							
Engine power	kW	194							
Dimensions Box (LxWxH)	mm	3177 x 1470 x 1987							
Wet weight Box	kg			2500			2800		
Dimensions with trailer (LxWxH)	mm	4893 x 2010 x 2313							
Wet weight with trailer	kg		2800						





Introduction Product Range Market Reason to choose Key benefits Main data Options Tools & Communication

Portable Air

Main Options

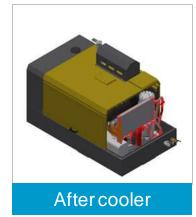




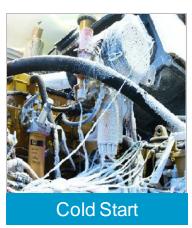
















Tools and Communication

Brochure

Think inside the boX

The new XAS boX range is the result of 10 years of continuous development and addresses the changing needs of our customers. This range, from 400-850 cfm, combines the rugged durability you need with the performance efficiency you deserve.

When we focus on efficiency within this range, it's all about the strategic triangle of size, flow and fuel efficiency. Excelling in one of these areas is wasted excellence if you cannot provide the other two. Therefore, our promise to you is an industry leading range of optimized size-to-flow compressors, which have unparalleled levels of fleel efficiency and autonomy.

This range is also designed to withstand the bughest working conditions. With a standard operating temperature range of 190°C to 450°C and a strong undercarriage. The rangest robust nature guaranties reliable operation. The design, controller and modularity put you in control. You will see we have also focussed heavily on ease of service to ensure uptime and utilization. This range is all about your



Built better. Built for you!

Depending on the model, we offer a choice of a mechanical or electronic engine. We also offer our patential fuel/pert system on many models. By matrining the air demand needs to the engine speed, the consumption of fuel is optimized. This test sating test saving system is continuous during the running of the compressor - with the largest benefit at partial load. In short, we are proud to offer a range of compressors with market leading efficiency, due to the combination of our in-house patented screw element coupled with a Curnmins engine.



















OPTIONS AVAILABLE

 Single exle Wagon
 Mounted support

*On all units with electronic anginus. «Available on select models.

- Jodkey wheel
 After-cooler
- Refinery kit
 Cold start kit
- Plus many more. Please ask a representative for details.

Playbook

Take the challenge

Description	Atlas Copco XAMS850	Airman PDSF750S	Doosan 9/235HA	Kaeser M235
Highly efficient electronic engine with Stage IIIA emission	✓	✓	×	✓
Advanced controller with IP 65 protection and easy to operate	✓	×	×	×
Muffler outside to avoid fire risk and extra heat load	✓	×	×	×
Simple vessel cover design. Save one hour service time	✓	×	×	×
Extra cooling capacity for hot environment	✓	×	✓	×
Highly efficient element with longer life time	✓	×	×	×
Optimized air filtration system for tough applications. Safety cartridge as standard	✓	✓	✓	×
Additional fuel filter as standard to ensure fuel quality	✓	×	✓	×
Integrated top tank with radiator to avoid leakage	✓	×	×	×
FuelXpert system as standard. Up to 15% fuel efficiency at partial load	✓	×	×	×
Metal braiding oil flexible hose as standard: longer lifetime than rubber hoses	✓	×	×	×
Duel offerings of single axle trailer and two axle wagon	✓	x	×	x

Video







COMMITTED TO SUSTAINABLE PRODUCTIVITY.

Atlas Copco