



## Procurement Catalog

**Ring Power®**



[government.ringpower.com](http://government.ringpower.com)



# Your Full Service Construction Equipment Distributor

In 1962, Ring Power Corporation became a full-line Caterpillar dealer in North Florida, and later expanded its authorized territory to include Central Florida.

Today, Ring Power Corporate headquarters in St. Augustine oversees the operations of 24 other branch locations throughout the state of Florida, including large regional facilities in Tampa and Orlando.

Ring Power Corporation has become one of the largest Caterpillar dealers in the Southeastern United States through dedication to the mission of customer service. In order to preserve the "Customers First" reputation that Ring Power was built on, we continually train our employees and work closely with our customers to assure complete satisfaction, especially after the sale.

Currently, more than 1,600 employees at 25 locations throughout Florida work hard to provide the highest quality equipment, backed by a responsive, professional service and support team. Get the Most Reliable Equipment.

Government agencies everywhere are being squeezed by falling revenues and tight budgets. Agencies are being asked to do more with less, and the workload doesn't decrease

just because money is tight. When you need to keep basic services going with diminishing resources, you can't afford surprises. The last thing you want is unexpected repairs and maintenance costs, or unforeseen downtime eating away at your operating budget.

With Ring Power, none of these factors will stand in the way of your agency's productivity. Our vast product lines are certain to meet your needs and we back them up with unparalleled field support.



Every Day. Every Step Of The Way. More than Machines. When you buy a machine, you're buying the dealer too. And when you choose Ring Power, you get one of the finest dealers in the industry. From providing machine selection and application advice to properly equipping machines and setting up customized support and maintenance programs for your agency, no one comes close to the experience or expertise that we can provide.

At Ring Power, a sale isn't over after the financial transaction takes place. In fact, it's just beginning. From financing to support agreements, we will work with you over the life of your machine.

**Ring Power®**



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|---|--|--|

**Government.RingPower.com**



With Ring Power's ever expanding product lines, we are able to meet the needs of facilities management departments like never before. The following products are just a sampling of what we offer.

Be sure to contact your Area Representative or Governmental Sales Manager for a quote or specifications.

### EQUIPMENT:

- Agriculture Tractors
- Power Generators
- Aerial Lifts
- Forklifts
- Building & Construction Equipment
- Air Compressors
- Mowing Equipment
- Earth Moving Equipment
- Work Tools & Attachments



# GOVERNMENT

# 1

FACILITIES, GROUNDS, PARKS & RECREATION MAINTENANCE



When it comes to road and bridge maintenance and construction, Cat® is here to help. What you may not know is Ring Power represents many other manufacturers with the same quality philosophy.

#### EQUIPMENT:

- Motor Graders
- Wheeled Excavators
- Paving Products
- Light Towers
- Aerial Lifts
- Agriculture Tractors
- Mowing Equipment
- Brooms
- Water Trucks
- Trailers





# GOVERNMENT 2

## ROAD & BRIDGE CONSTRUCTION



SALES • RENTAL • GOVERNMENT LEASING • TOTAL MAINTENANCE & SUPPORT

We understand that in today's environment, every dollar spent on waste management and recycling is precious. Ring Power has the experts on hand to help with equipment and technology solutions.

**EQUIPMENT:**

- Landfill Compactors
- Transfer Station Equipment
- Waste Handlers
- Power Generators
- CAES - Computer Aided Technologies
- Mowing Tractors
- Dump Trucks







Whether your application is aboveground or underground, Ring Power has the equipment you need to help keep electrical, water and sewage systems at optimal performance levels.

**EQUIPMENT:**

- Digger Derricks
- Excavators
- Mini Excavators
- Wheel Loaders
- Tool Carriers
- Vacuum Trucks
- Bucket Trucks
- Back-Up Power Generators
- Portable Power Generators



# GOVERNMENT

# 4

UTILITIES: WATER, SEWER & ELECTRIC





When mother nature strikes, Ring Power can facilitate clean-up using debris removal, utility, and power generation equipment in a timely manner within the state and the country. Ring Power's emergency services are available to assist 24/7.

**EQUIPMENT:**

- Towable Generators
- Work Tools & Attachments
- Telehandlers
- Bucket Trucks
- Screening Plants
- Light Towers



# GOVERNMENT 5

## STORM CLEAN-UP & RECOVERY



SALES • RENTAL • GOVERNMENT LEASING • TOTAL MAINTENANCE & SUPPORT

Power Generation, Compressed Air or Diesel Engines—when and where ever you get your power from—Ring Power can keep you up and running.

**EQUIPMENT:**

- Permanent Power
- Temporary Power
- Portable Power
- Air Compressors
- Custom Installation
- Custom Fuel Tanks & Enclosures







Ring Power offers for sale and rental, the widest range of forklifts for all of your material handling needs. We also offer warehouse equipment, and parts and service for all makes and models of forklifts.

**EQUIPMENT:**

- CAT® and Mitsubishi forklifts
- Cushman personal carriers
- Bendi and Drexel narrow aisle forklifts
- Kalmar high capacity forklifts
- Big Joe pallet trucks and stackers
- Warehouse equipment and racking







# 8

# RING POWER®

HEAVY DUTY TRUCK ATTACHMENTS

## S260L130

Canal Maintenance and Drainage Crane Solution



**EPSILON PALFINGER**



## ARL SERIES CABLE ROLL-OFF

60,000 lb. and 75,000 lb. capacity



The number one game changer of the truck component is that it eliminates down time. Some of the standard details include:

- No subframe design
- High strength 10"x 4" main frame rails
- Suitable for tandem or tri axle chassis
- Available with fixed or extendable tail
- 5 point container locks exceed DOT requirements
- Optional - Automatic rear lock (patent pending)

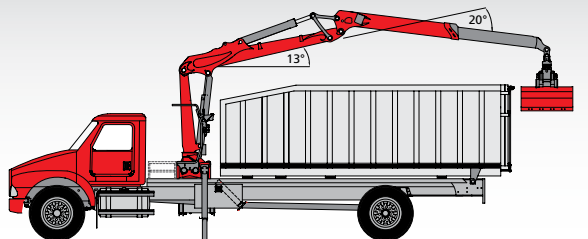


HEAVY DUTY TRUCK ATTACHMENTS



**EPSILON M10072**

Commercial and Municipal Bulk Waste Loaders



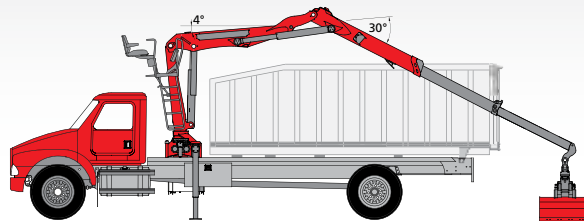
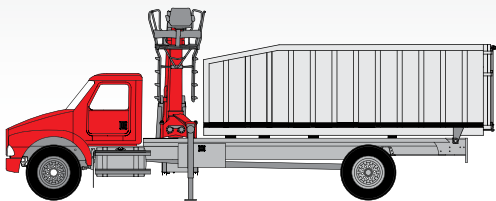
|                  | 0' | 5' | 10'   | 15'   | 20'   | 25'   |     |
|------------------|----|----|-------|-------|-------|-------|-----|
| <b>M100 L 71</b> |    |    | 7,310 | 4,860 | 3,640 |       |     |
| <b>M100 L 72</b> |    |    | 7,330 | 4,840 | 3,590 |       |     |
| <b>M100 L 80</b> |    |    | 7,000 | 4,640 | 3,440 | 2,750 | lbs |

lifted weight, net without accessories

**EPSILON PALFINGER**



### EPSILON M110 Z84T1 Grapple/Roll-Off Combination



|              | 0'    | 5'    | 10'   | 15'   | 20' | 25' |     |
|--------------|-------|-------|-------|-------|-----|-----|-----|
| M110 Z 84 T1 | 7,270 | 4,740 | 3,490 | 2,720 |     |     | lbs |

lifted weight, net without accessories

**EPSILON PALFINGER**

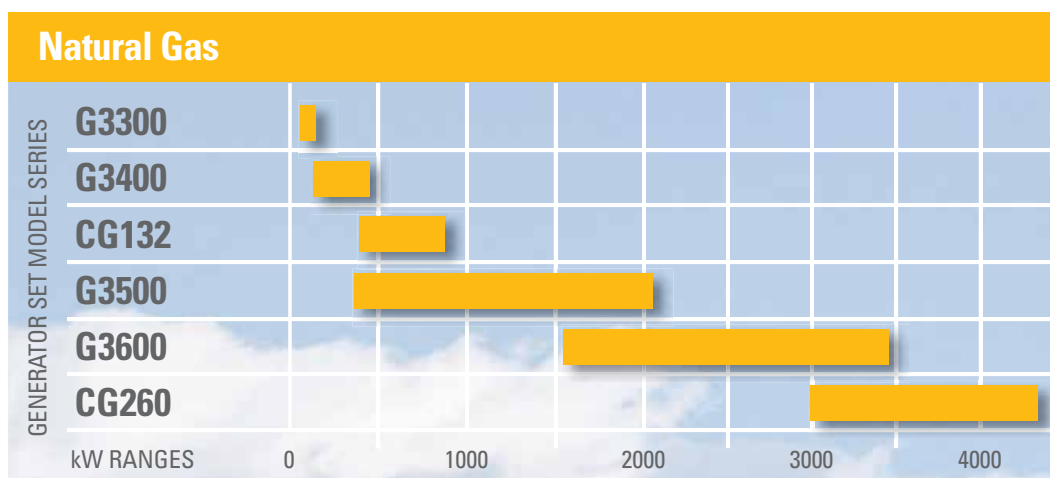
With Caterpillar's acquisition of MWM, Ring Power's gas generator set offering range has increased to encompass 25kW through 4,000kW. The new product line (CG132, CG170 and CG260) has very high efficiencies both electrically and thermally. The CG line of generator sets is ideal for use in the cogeneration and trigeneration markets, and has the ability to run on a variety of gases.

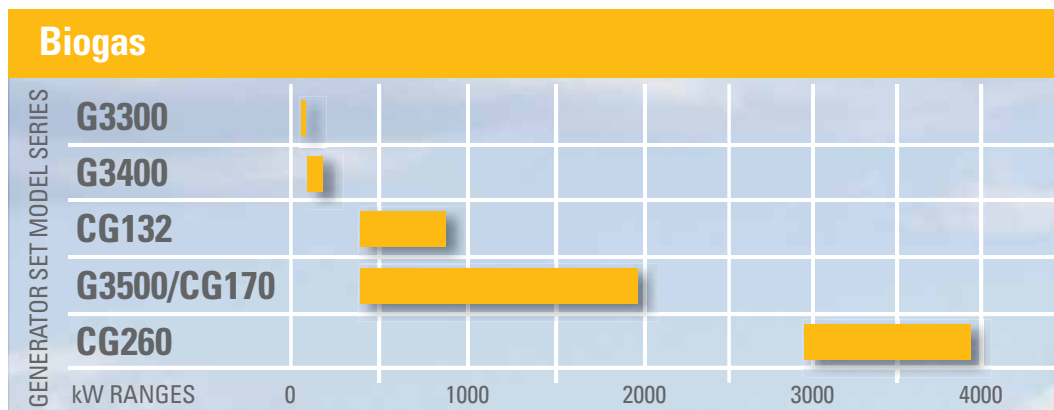
### COGENERATION/TRIGENERATION:

- Project Specific
- Modular Concepts
- Turn-key Solutions

### FUEL FEATURES & BENEFITS:

- Natural Gas
- Low BTU Gas: biogas, landfill gas and sewage gas
- Special Gases: gas emitted by industrial processes, raw material production and mining.





### CG132

8 Cylinder  
12 Cylinder  
16 Cylinder

400kW  
600kW  
800kW



### CG170

12 Cylinder

1,200kW

### CG260

12 Cylinder  
16 Cylinder

3,000kW  
4,000kW





For over 50 years Ring Power has built a "Customers First" reputation by providing the highest quality equipment and parts, backed by responsive, professional support at every level. Here are just a few of the services we offer.



### MACHINE SHOP & FIELD ALIGN BORING

Our certified welders are equipped to handle a wide range of specialized services, including repair or salvage of many expensive machine components.

- Engine machine work
- Welding (mig, stick, tig, aluminum, stainless steel & alloys)
- Align boring & milling
- Grinding & polishing
- Lathe work
- Vertical and horizontal milling
- Magna flux
- Portable welding
- Metal spraying (metalizing)
- Micro finish lapping

### FABRICATION SHOP

If you can visualize it, we can make it.

- 250 ton break press
- Shear length up to 10"
- FastCAM/plasma form cutting
- Plate rolling up to 8' x 1/2"
- Pipe roller up to 3"



### RADIATOR SHOP

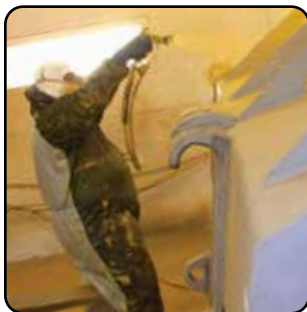
Ring Power has thirty years of experience performing radiator repairs on Cat® and non-Cat equipment.

- Core repairs and recores
- Cat and non-Cat aftermarket cores
- Cleaning and repair of coolers, aftercoolers, heat exchangers
- Free shipping from all locations
- Controlled environment
- 24-hour turnaround

### UNDERCARRIAGE PARTS & SERVICE

When your machine's undercarriage is ready for replacement, Ring Power's undercarriage shop will get it back to work quickly, with scheduled overnight turnaround in most cases. Our experienced technicians are fully equipped to service the undercarriage of your Cat® and non-Cat machines, and can help you manage your operating costs and improve your overall profitability.





### PAINT SHOP

Ring Power's state-of-the-art paint finishing facilities can help restore and protect the value of your equipment with a reasonably priced, high-quality factory finish. Your equipment—whether it's a bulldozer, truck, tractor, boat, crane, missile carrier or torpedo launcher—will be pressure washed, sandblasted, primed and painted with the utmost care and returned to you quickly, looking almost like the day you bought it.

### HYDRAULIC CYLINDER REPAIR

- Quality Control. Every cylinder goes through a stringent inspection process to ensure the highest quality repair in the industry.
- 1 Year/2000 Hour Warranty.
- Testing. Three position pressure testing at 3,000 PSI simulates the working environment and ensures a leak free repair.
- Large Cylinders. We can handle the big jobs. Our disassembly bench and hone can handle cylinders up to 35 ft. in length.
- Free Pick-Up and Delivery.



### HYDRAULIC PUMP & MOTOR REPAIR

- 30 years experience
- RexRoth, Sunstrand, Commercial, Denison, Linde, Vickers and more
- 200 hp test bench
- Valves, swivels, hammers, etc.

### CYLINDER ROD RESURFACING

- Making chrome plating obsolete
- Fast turnaround
- Superior wear
- Environmentally safe



### ON-SITE HYDRAULIC HOSE REPAIR

Call Hydraulics Xpress Mobile Hose Solutions for your next hydraulic hose repair. From removal to installation, our factory trained technicians will get your machine back to work quickly, cutting your downtime in half. Our fully equipped, four-wheel drive trucks are at your service 24 hours a day.

**S.O.S.<sup>SM</sup> FLUID ANALYSIS PROGRAM**

- Regularly scheduled analysis of oil and fluid samples
- Particle Count, Total Base Number, Antifreeze, Wear Metals, Viscosity, Water/Fuel Dilution
- Coolant Analysis, IR Testing
- Completed within 24 hours of receiving samples

**A/C REPAIRS**

Our field service technicians come to your job site to troubleshoot, diagnose, make adjustments and perform repairs on your air-conditioned equipment. Complete system installations are also available.

**AUTOMATED LUBRICATION SYSTEMS**

- Constant lubrication of machine components while machine is in operation extends bearing and cylinder life and reduces downtime
- Closed system prevents contamination
- Provides quick payback on investment
- Installation in one day at 14 convenient Ring Power branch locations

**BEFORE****AFTER****SECOND LIFE MACHINE REBUILD**

When it comes to overall productivity and operating cost, a Cat® machine is the best equipment investment you can make. When most competitive models reach the end of their life cycle, replacement may be the only solution. But Cat® equipment has a sustainable design that allows the machine to be remanufactured by reusing many of the original parts, reducing waste and delivering a cost-effective alternative to replacing with new equipment that will:

- Remanufacture to like-new performance at a fraction of the cost of buying new
- Recycle on average 75% of your machine
- Incorporate application-specific engineering improvements and updates
- Restore to like-new appearance with repainting and new identifying graphics
- Qualify for extended power train warranty up to 5 years/10,000 hours

Recycling your machine saves the energy, fuel and resources it takes to manufacture a new machine, which also helps reduce the industry's carbon footprint. In the end, you'll save some GREEN.





### GPS, PRODUCT LINK & EQUIPMENT MANAGER

- Monitor and track your entire fleet from your laptop
- Manage and maximize machine usage
- Schedule routine maintenance
- Reduce overall operating costs
- Wireless satellite technology transmits essential machine information
- Installed at time of purchase, or retrofitted on any make or model
- Simplifies fleet management
- Three levels of monitoring capability to meet your specific business requirements

### PARTS SUPPORT

Ring Power is the provider of genuine Caterpillar Parts for north and central Florida. In addition, we are the authorized dealer for over 20 equipment manufacturers supplying OEM parts for crane, material handling, forestry, agricultural, paving, and compressed air industry. We also carry parts to support other brands, including lift trucks and bumper-to-bumper coverage of on highway trucks. Our Used Parts division inventories over \$1.8m in high quality used, new surplus, and rebuilt parts. Other highlights include:



- Eighteen warehouse locations in Florida
- 230,000 sq. ft. parts storage
- \$24,000,000 parts inventory on hand
- On-line parts ordering
- 98% overnight fill rate
- Six shuttle trucks providing overnight in-state parts availability traveling 2,400 miles each night.

### PETROLEUM RECYCLING SERVICES

- Chemical analysis and fuel quality assurance
- Tank repair and restoration
- In-tank fuel monitoring systems, installation, service and repair
- EPA certified and insured
- 24/7 emergency response



### CONDITION MONITORING

Condition Monitoring takes electronic data from multiple sources and consolidates it into a reportable form. It utilizes data from Vision Link that is reported to the customer via Ring Power's Condition Monitoring Specialist.

- Manage operating practices and machine utilization using historical data reported bi-weekly.
- Continuous alerts of urgent issues, allowing you to make repairs before major failure occurs.
- Create, monitor and control PM Systems at no additional cost

*In Short, it Maximizes Your Productivity.*



## TRUCK SERVICE CENTERS

### REPAIR SERVICES FOR ALL MAKES & MODELS INCLUDE:

- Air Compressor
- Air Conditioning & Heating
- Alternators & Starters
- Axles
- Batteries
- Brakes
- Clutches
- Drivelines
- Electrical Instruments & Controls
- Engine Cooling & Radiators
- Exhaust
- Fuel System
- Steering
- Suspension
- Throttle Control
- Transmission
- Windshields, Wipers & Washer
- Wiring

### ADDITIONAL SERVICES OFFERED:

- DOT inspections
- Trailer and cargo bodies undercarriage & decking
- Contract towing
- Pre-arranged after hours service
- Drop-off service
- Chassis vehicle inspection service
- Preferred Maintenance Contracts – multiple year service intervals
- Competitive engine ECU & component diagnostics
- Auxiliary Power Units
- Body Shop at selected repair centers
- Paint Shop at selected repair centers



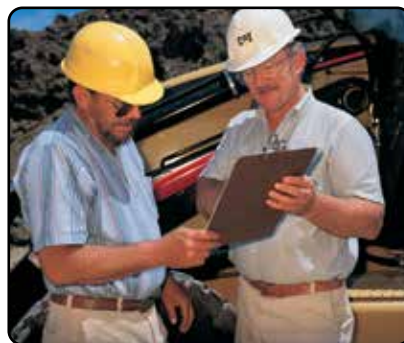
## TOTAL MAINTENANCE & REPAIR AGREEMENTS

### GET IT IN WRITING.

A Ring Power Total Maintenance and Repair (TM&R) Agreement is a written document covering the majority of maintenance and repairs on a specific machine for a predetermined period of time.

### ON YOUR TERMS.

There are no set terms for a TM&R Agreement. Each customer and machine is unique, requiring Ring Power and the customer to work out the terms of every agreement.



### WITH THE BEST PRODUCTS AND SERVICES.

Another important benefit of our TM&R Agreement is the exclusive use of Cat maintenance products and replacement parts. They're your guarantee of quality, performance and value in all of your machine service.

### THE MORE WE DO, THE LESS YOU PAY.

Whether you own a single Cat machine or an entire fleet, every system in every machine is built for maximum productivity and extended life. But to keep your machine running right, it takes hard work from experts.

From routine maintenance to major repairs, Ring Power's technicians can manage all your equipment service needs at a predetermined price to lower your overall cost.

### PAY UP FRONT OR AS YOU GO.

You can opt to pay for TM&R up front, or be billed by the month or by the hour – but the Agreement must be purchased while the machine is under new machine warranty and working in Ring Power territory.

The cost of a TM&R is calculated on the basis of warranty type, application, attachments, distance from service locations and terms, adjusted for inflation.

TM&R Agreements are quoted with Product Link™ installed on the machine, allowing RPC to retrieve hourly usage data to ensure timely PM scheduling.

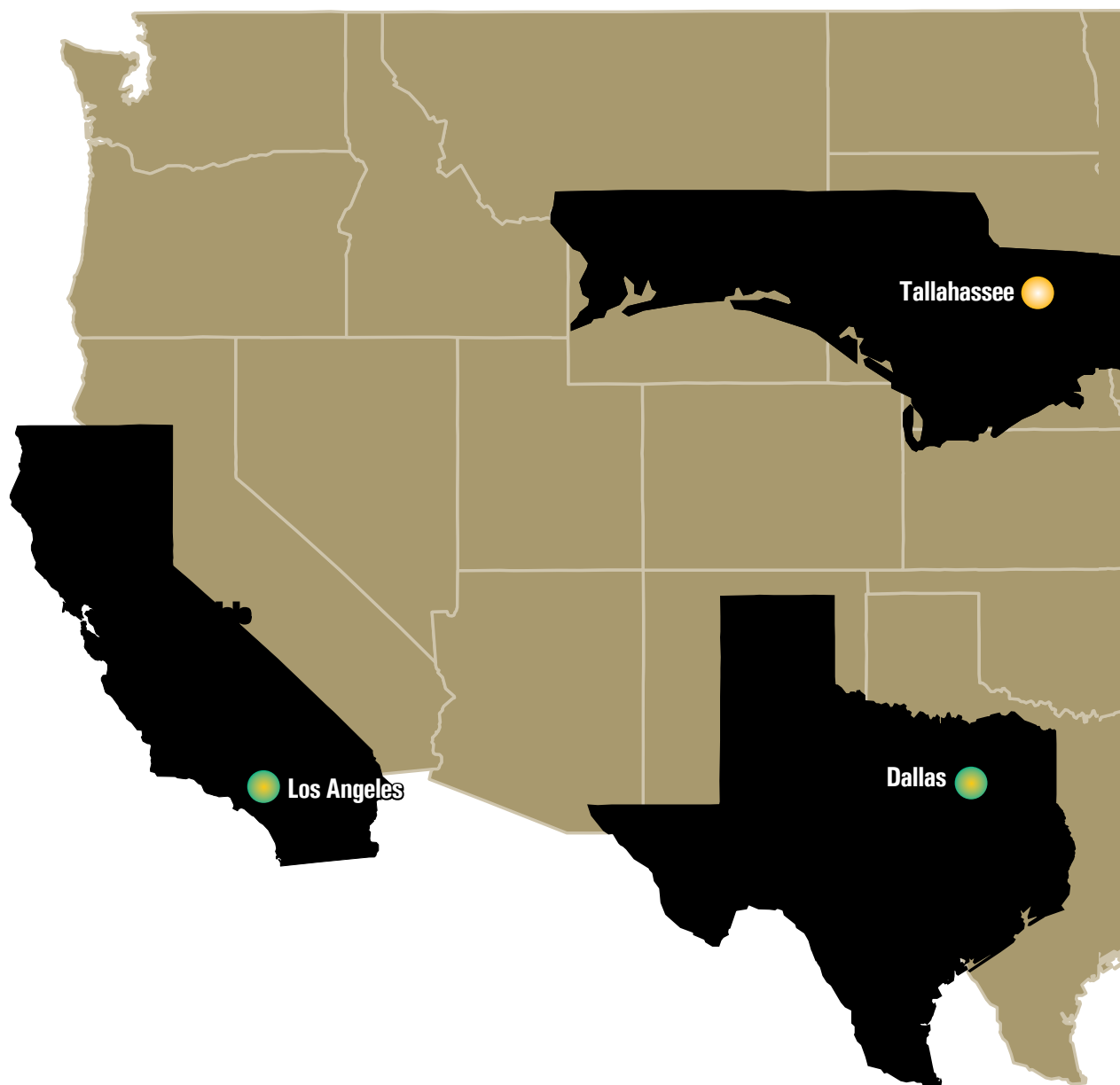




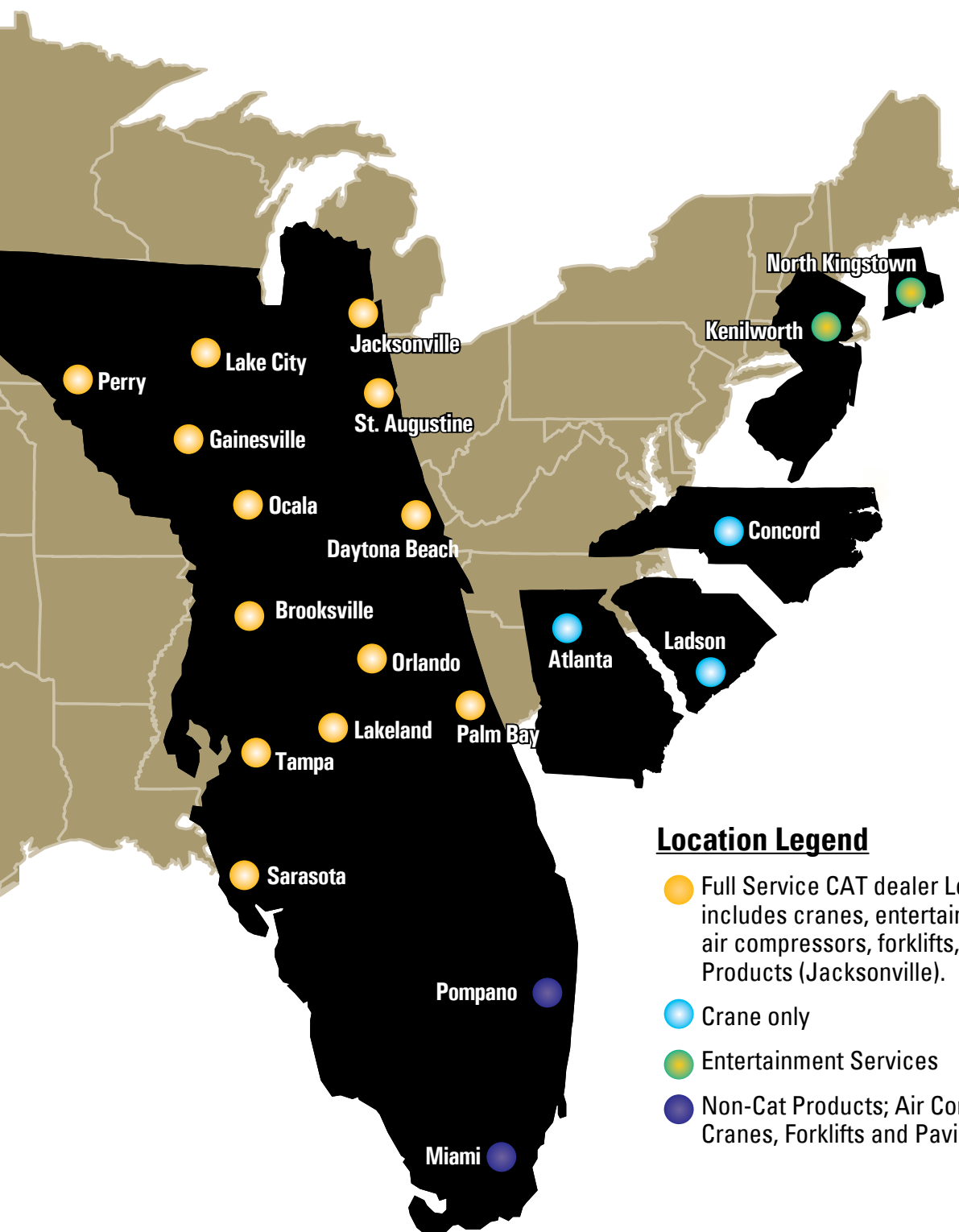
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RING POWER® C

## LOCATIONS



With 30 locations across the country, Ring Power has the unique ability to pull many resources from any of our locations and have the equipment you need, whenever and wherever you need it, quickly.



### Location Legend

- Full Service CAT dealer Locations also includes cranes, entertainment services, air compressors, forklifts, and Phoenix Products (Jacksonville).
- Crane only
- Entertainment Services
- Non-Cat Products; Air Compressors, Cranes, Forklifts and Paving Products.



## PROCUREMENT MADE EASY

Taxpayers trust you to make good equipment procurement decisions. Tightening budgets demand that you do more with less. Ring Power's government solutions division is here to help. Our area sales representatives help choose the right piece of equipment for your job and the right method of procurement. We represent all Ring Power divisions and the equipment and services they offer. We help reduce the time, effort and money spent in the procurement process and drive down your total budgetary equipment expense.

Understanding the total life cycle costs of equipment ownership is key to buying with confidence. Ring Power prides itself on offering the equipment and services to ensure the lowest life cycle costs and highest productivity.

Life Cycle Costing (LCC) is a proven method that evaluates all owning and operating costs over a machine's working life. With LCC, you purchase the most reliable machine available on a total, long-term basis rather than settling for the lowest initial price. It allows you to put numbers on the uncertainties of the real world—a world where equipment needs to be repaired and maintained, and where sudden surprises can wreak havoc with your budget. LCC retains and strengthens the competitive bidding, low cost philosophy essential to any government agency.

LCC gives governmental agencies a standard for evaluating the quality and total cost of equipment being considered for purchase. It will protect you against a dealer who won't stand behind the machines he sells, save tax dollars and eliminate guesswork in budgeting. In short- no surprises.

Ring Power provides you with a customized calculation that compares the owning and operating costs of different manufacturer's machines and help you realize the best value for your taxpayer dollars. All Ring Power Bids are completed through our governmental department with documentation maintained on all won bids for possible piggy-backing.



Federal Contracts and out of state bids are tracked, with pricing, bid specifications, and contract requirements honored on all viable opportunities.

**Contact your Ring Power Representative regarding any of the following state contract bid partners for your next equipment purchase, rental or lease.**

#### TRACKING AND DOCUMENTATION IS MAINTAINED ON:

- **The Florida Construction & Industrial State Bid** -- > visit [www.dms.myflorida.com](http://www.dms.myflorida.com)
- **The Florida Sheriff's Department & Florida Association of Counties Bid**
- **Sourcewell Contract (formerly NJPA)** -- > visit [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov)
- **NationalIPA** -- > visit [www.nationalipa.org](http://www.nationalipa.org)

#### EQUIPMENT PROCUREMENT OPTIONS:

- Outright Purchases
- Short and Long Term Rentals
- Governmental Leases
- Total Maintenance and Repair Agreements always available



## Your Governmental Solution.

### Get the Most Out Of Your Equipment.

Government agencies everywhere are being squeezed by falling revenues and tight budgets. Agencies are being asked to do more with less, and the workload doesn't decrease just because money is tight. When you need to keep basic services going with diminishing resources, you can't afford surprises. The last thing you want is unexpected repairs and maintenance costs, or unforeseen downtime eating away at your operating budget.

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### GOVERNMENTAL SALES



#### ALAN THOMAS

Vice President  
General Manager, Central Florida

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#### JAY LUSK

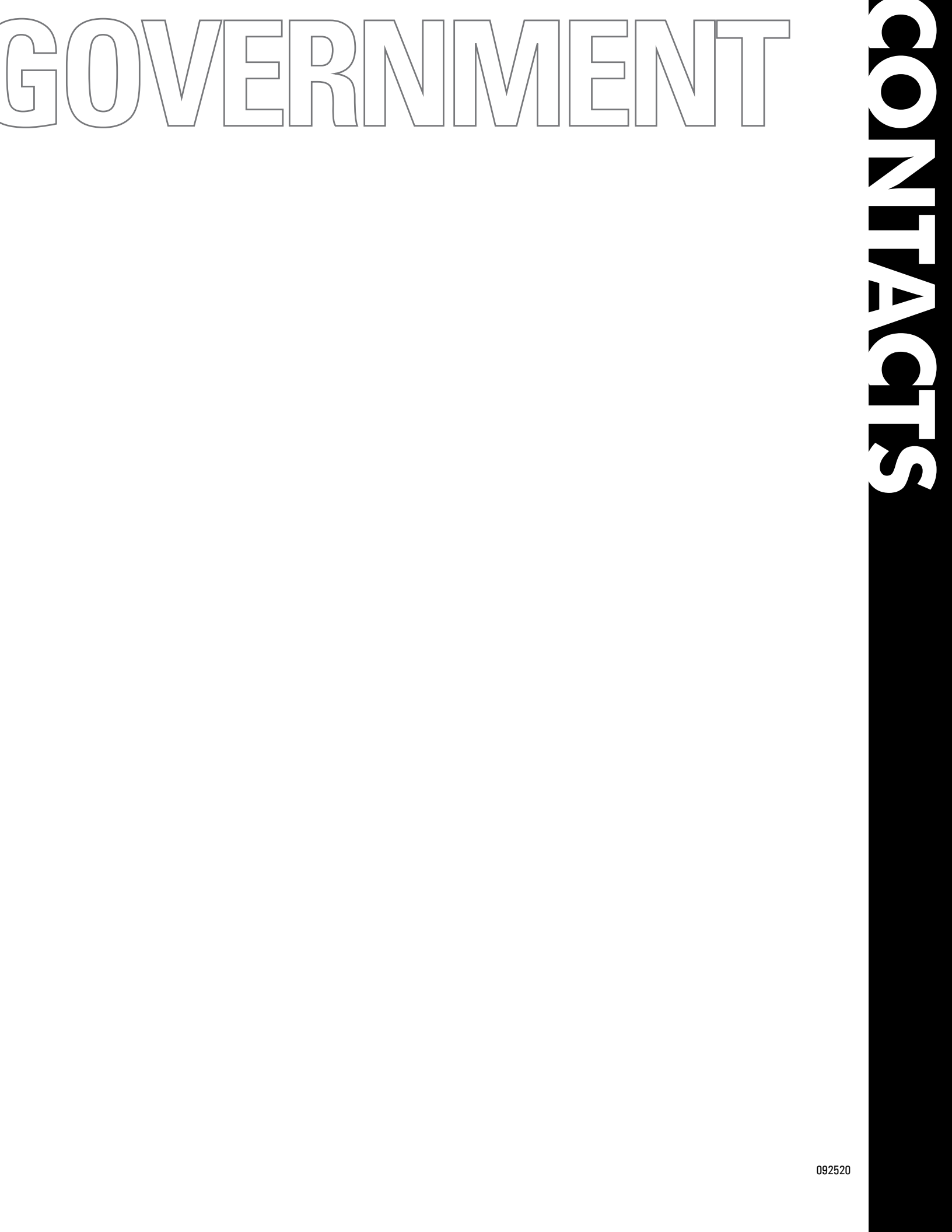
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GOVERNMENT

CONTACTS





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